# **Decision Making** Stackelberg game & Bayesian persuasion in Machine Learning

### Recap



#### Strategic Behaviour

I can borrow money from a friend to my account until loan approval

# Recap

#### Utility and Preferences

- Utility tries to assign numbers to a subjective idea of "value".
- Preferences are more objective since they represent ordering over items.
- Utility is intrinsic and hard to measure. Therefore it is inferred with revealed preferences.





#### Rationality Axioms on Agent's Preferences

• Completeness: Agent must be able to compare any two items in the set i.e.  $\forall a, b \in A$  either  $a \succeq b$  or  $b \succeq a$  or both.



• Transitivity:  $\forall a, b, c \in A, a \succeq b \text{ and } b \succeq c \text{ must imply } a \succeq c.$ 





# Utility construction with rational preferencesUtility construction for uncertaintyAssuming a preference on distributions $\Delta(\lambda)$



How do we construct utility in uncertainty?

- (Completeness): Either  $q_1 \succeq q_2$  or  $q_2 \succeq q_1$
- (Trasitivity): If  $q_1 \succ q_2$  and  $q_2 \succ q_1$  then  $q_1 \succ q_3$
- (Archimedean Property): If  $q_1 \succ q_2 \succ q_3$  then  $\exists \epsilon \in (0, 1)$  such that

$$(1-\epsilon)q_1 + \epsilon q_3 \succ q_2 \succ \epsilon q_1 + (1-\epsilon)q_3$$

• (Independence of Irrelevant Alternatives) For any  $q_3$  and  $\epsilon \in (0, 1]$ ,

$$q_1 \succ q_2$$
 iff  $\epsilon q_1 + (1 - \epsilon)q_3 \succ \epsilon q_2 + (1 - \epsilon)q_3$ 



#### Utility

•  $U: \mathscr{R} \to \mathbb{R}$ , such that

•  $r_1 > r_2 \iff U(r_1) > U(r_2) \quad \forall r_1, r_2 \in \mathscr{R}$ •  $P_1 > P_2 \iff \mathbb{E}_{r \sim P_1} \left[ U(r) \right] > \mathbb{E}_{r \sim P_2} \left[ U(r) \right] \quad \forall P_1, P_2 \in \Delta(\mathscr{R})$ 

#### Stackelberg game in Strategic Classification

- Given a distribution D over a population  $\mathcal{X}$ , a cost function  $c: \mathcal{X} \times \mathcal{X} \to \mathbb{R}^+$ , and a target classifier  $h: \mathcal{X} \to \{-1,1\}$ :
  - 1. Decision maker (DM) publishes a classifier  $f: \mathcal{X} \to \{-1, 1\}$ .
  - some strategy  $\psi : \mathcal{X} \to \mathcal{X}$ .



2. Decision subject (or agent) observes their initial value  $x_0 \sim D$  and produces a new value  $x' = \psi(x_0)$ , for

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- DM's payoff:  $r_{DM}(f, x_0) = 1 \{ h(x') = f(x') \}$
- Agent's payoff:  $r_{Ag}(x_0, \psi) = f(x') c(x_0, x')$
- DM's expected utility:  $\mathbb{E}_{x_0 \sim D} \left[ r_{DM}(f, x_0) \right] = \mathbb{E}_{x_0 \sim D}$



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No uncertainty in  $r_{Ag}!$ 



#### Stackelberg game Equilibrium

- DM's expected utility:  $\mathbb{E}_{x_0 \sim D} \left[ r_{DM}(f, x_0) \right]$
- Agent's payoff:  $r_{Ag}(x_0, \psi) = f(x') c(x_0, x')$

- Stackelberg equilibrium (subgame perfect Nash equilibrium):
  - Agent's <u>best response</u>:  $\psi(x_0) = \arg ma$  $x \in$

• DM's optimal strategy:  $f^* = \arg$  $ma_{f:\mathcal{X} \to \{\cdot\}}$ 

$$= \mathbb{E}_{x_0 \sim D} \left[ 1 \left\{ h(x') = f(x') \right\} \right]$$

$$\sup_{x \in \mathcal{X}} f(x) - c(x_0, x)$$

$$\sup_{x_0 \sim D} \mathbb{E}_{x_0 \sim D} \left[ 1 \left\{ h\left( \psi(x_0) \right) = f\left( \psi(x_0) \right) \right\} \right]$$



# Stackelberg game

- Stackelberg equilibrium:
  - Agent's best response:  $\psi(x_0) = \arg \max f(x) c(x_0, x)$

 $\Rightarrow$  DM requires knowledge of  $\psi$ .  $\Rightarrow$  Intersection between Decision Making and Machine Learning!



 $x \in \mathcal{X}$ 

• DM's optimal strategy:  $f^* = \arg \max_{f:\mathcal{X} \to \{-1,1\}} \mathbb{E}_{x_0 \sim D} \left[ 1 \left\{ h\left( \psi(x_0) \right) = f\left( \psi(x_0) \right) \right\} \right]$ 

## **Bayesian Persuasion**

- $\sigma \sim S(\theta).$
- 2. The receiver observes  $\sigma$ , the signalling policy  $p(\sigma \mid \theta)$ , and the prior  $\Pi$ .

- For any utility function  $u_{receiver}(a, \theta)$ ,
  - The receiver's <u>subjective</u> expected up
  - The receiver's posterior belief:  $\Pi'(\hat{\theta} \mid \sigma) \propto p(\sigma \mid \theta) \Pi(\theta)$

#### 1. The sender observes the realised state of the world $\theta \sim \Pi$ , and produces a signal

tility: 
$$\mathbb{E}_{\tilde{\theta} \sim \Pi'} \left[ u_{receiver}(a, \tilde{\theta}) \mid \sigma \right],$$

## **Bayesian Persuasion**

- For any utility function  $u_{receiver}(a, \theta)$ ,
  - The receiver's <u>subjective</u> expected utility:  $\mathbb{E}_{\tilde{\theta} \sim \Pi'} \left[ u \right]$
  - The receiver's posterior belief:  $\Pi'(\tilde{\theta} \mid \sigma) \propto p(\sigma \mid \theta)$
- The receiver's optimal action:  $a^* := \arg \max_{a \in \mathscr{A}} \mathbb{E}_{\tilde{\theta} \sim \Pi'} \Big[$
- A straightforward signalling policy  $S(\theta)$  is such that:

• 
$$a' := \arg \max_{a \in \mathscr{A}} \mathbb{E}_{\tilde{\theta} \sim \Pi'} \left[ u_{receiver}(a, \tilde{\theta}) \mid \sigma = a' \right]$$

$$\mathcal{U}_{receiver}(a, \tilde{\theta}) \mid \sigma$$
,  
 $\mathcal{D}(\theta)$ 

$$u_{receiver}(a, \tilde{\theta}) \mid \sigma$$

 $\forall a': p(\sigma = a' | \theta) > 0$ 

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  - The receiver's posterior belief:  $\Pi'(\tilde{\theta} \mid \sigma) \propto p(\sigma \mid \theta)$
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$$a' := \arg \max_{a \in \mathscr{A}} \mathbb{E}_{\tilde{\theta} \sim \Pi'} \left[ u_{receiver}(a, \tilde{\theta}) \mid \sigma = a' \right] \quad \forall a' : p(\sigma = a' \mid \theta) > 0$$

 $\Rightarrow$  The class of straightforward signalling policy  $S(\theta)$  is sufficient to rationalise any receiver's behaviour.

$$\mathcal{U}_{receiver}(a, \tilde{\theta}) \mid \sigma$$
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 $\mathcal{D}(\theta)$ 

$$u_{receiver}(a, \tilde{\theta}) \mid \sigma$$

- Given an agent with the initial value  $x_0 \in \mathcal{X}$ , the cost function  $c : \mathcal{X} \times \mathcal{X} \to \mathbb{R}^+$ , and the target classifier  $h : \mathcal{X} \to \{-1, 1\}$ .
- Given a decision maker (DM) with a classifier  $f_{\theta} := \operatorname{sign}(x^{\top}\theta)$  and a (stochastic) signalling policy  $S : \Theta \to \mathscr{X}$ :
  - 1. Agent reports  $x_0$  to the DM.
  - 2. DM publishes  $x_r \sim S(\theta)$ .
  - 3. Agent produces a new value  $x' = \psi(x_0, a_r)$ , for some strategy  $\psi : \mathcal{X} \times \mathcal{X} \to \mathcal{X}$ .



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- Agent's payoff:  $r_{Ag}(x')$ , e.g.,  $r_{Ag}(x') = f_{\theta}(x') c(x_0, x')$
- DM's expected utility:  $\mathbb{E}_{x_r \sim S(\theta), \theta \sim \Pi} \left[ r_{DM}(x') \right]$
- Agent's expected utility:  $\mathbb{E}_{\theta \sim \Pi'} \left| r_{Ag}(x') \right| x_r$



• DM's expected utility:  $\mathbb{E}_{a_r \sim S(\theta), \theta \sim \Pi} \left[ r \right]$ • Agent's expected utility:  $\mathbb{E}_{\theta \sim \Pi'} \left[ r_{Ag}(x) \right]$ 

Bayesian incentive-compatibility (BIC):

• 
$$\mathbb{E}_{\theta \sim \Pi'} \left[ r_{Ag}(x' = x_r) \mid x_r \right] \ge \mathbb{E}_{\theta \sim \Pi'}$$

•  $S(\theta)$  is BIC.

$$f_{DM}(x') \bigg]$$

 $\left| r_{Ag}(x' = x^{\bullet}) \right| x_r \qquad \forall x_r, x^{\bullet} \in \mathcal{X}.$ 

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• DM's expected utility:  $\mathbb{E}_{a_r \sim S(\theta), \theta \sim \Pi}$ • BIC constraint:  $\mathbb{E}_{\theta \sim \Pi'} \left[ r_{Ag}(x' = x_r) \right] x_r$ 

DM's optimal strategy:

$$\begin{bmatrix} r_{DM}(x') \end{bmatrix}.$$

$$x_r \end{bmatrix} \ge \mathbb{E}_{\theta \sim \Pi'} \begin{bmatrix} r_{Ag}(x' = x^{\bullet}) \mid x_r \end{bmatrix} \quad \forall x_r, x^{\bullet} \in \mathcal{X}.$$

 $\max_{S} \mathbb{E}_{a_r \sim S(\theta), \ \theta \sim \Pi} \left[ r_{DM}(x') \right]$ 

#### s.t. *S* is BIC



**Definition 4.1** (Equivalence Region). Two assessments  $\theta$ ,  $\theta'$  are equivalent (w.r.t.  $u_{ds}$ ) if  $u_{ds}(a, \theta) - \theta'$  $u_{ds}(a', \theta) = u_{ds}(a, \theta') - u_{ds}(a', \theta'), \forall a, a' \in A.$  An equivalence region R is a subset of  $\Theta$  such that for any  $\theta \in R$ , all  $\theta'$  equivalent to  $\theta$  are also in R. We denote the set of all equivalence regions by  $\mathcal{R}$ .

**Theorem 4.2** (Optimal signaling policy). The decision maker's optimal signaling policy can be characterized by the following linear program OPT-LP:

 $\max_{p(\sigma=a|R), \forall a \in \mathcal{A}, R \in \mathcal{R}} \quad \sum_{a \in \mathcal{A}} \sum_{R \in \mathcal{R}} p(R) p(\sigma=a|R) u_{dm}(a)$ s.t.  $\sum p(\sigma = a | R) p(R)(u_{ds}(a, R) - u_{ds}(a', R)) \ge 0, \forall a, a' \in A$ (OPT-LP)  $R \in \mathcal{R}$  $\sum p(\sigma = a | R) = 1, \ \forall R, \quad p(\sigma = a | R) \ge 0, \ \forall R \in \mathcal{R}, a \in \mathcal{A},$  $a{\in}\mathcal{A}$ 

